Course Code: BCOM-23-104

OP JINDAL UNIVERSITY, RAIGARH

END SEMESTER EXAMINATION, JUNE-2023



B.Com. (H) 1st Semester School of Management [BCOM-23-104]

Business Communication & Correspondence Time: 3 Hrs. Max. Marks: 100 Note: Answer any one question from each unit All questions carry equal marks M CO KL Unit-I (20 marks) 'Communication is transmission of ideas and information from one person to 10 1 1 another and it's a circular process.' Justify the statement. 1 What are the principles of effective communication? Explain with reference to 10 1 1 7Cs. OR What are the various types of Barriers to Communication? Explain each type. 2 a. 10 1 Explain Non-Verbal Communication with its types. b. 10 1 Unit-II (20 marks) Why written communication is used for business correspondence? 10 2 2 What are the various elements of a business letter? Explain each component 3 10 b. 2 2 with a format. OR What are the various effective principles of letter writing? 10 1 Write a business letter on the following topic: Assuming that you are the Purchase Officer of Duro Garments Enterprises, Hoshipur Road, Rohtak-124003. Place on order for the following items with the Modern Furniture Mart, Sadar Bazar, New Delhi-110008: 4 b. 10 2 2 Office chairs 20 Steel almirahs 07 Wooden tables 15 File racks 23 Unit-III (20 marks) What are the various elements of a Business Report? 10 3 1 Write a Precis on the following content: When we survey our lives and efforts, we soon observe that almost all of our actions and desires are bound up with the existence of other human beings. We notice that whole nature resembles that of the social animals. We eat food that 5 b. 10 3 3 others have produced, wear clothes that others have made, live in houses that others have built. The greater part of our knowledge and beliefs has been

passed on to us by other people though the medium of a language which others have created. Without language and mental capacities, we would have been

10	b.	presentation? How can one control 'nervousness and stage fright'?		5	1
10	a.	How does Non-Verbal cues 'Kinesics' is useful and applicable during	10		1
	a.	What are the characteristics of 'Effective Presentation'?	10	5	2
	b.	Write short notes on 'Art of Persuasion' and 'Just-a-minute Sessions'.	10	5	2
9	ā.	How can audio-visual aids help to improve the effectiveness of PPT presentation?	10	5	1
		UNIT-V (20 marks)			
8	b.	What are the various reasons for selection and rejection of a candidate in an interview?	10	4	2
	a.	What are the required skills to appear in a Group Discussion effectively?	10	4	1
		OR			
7	b.	How could you appear in an Interview successfully?	10	4	2
	a.	What are the 'Purpose, Nature and Process' of Group Discussion?	10	4	1
		Milton, Keats and Shaw. Unit-IV (20 marks)			
		language. It will really be a fatal day if we altogether forget Shakespeare,			
		international contact our commerce and trade, for the development of our practical ideas, for the scientific studies, English-is indispensable "English is very rich in literature," our own literature has been made richer by this foreign			
		they have been inspired by these heroic struggles for freedom in other lands? English, therefore, did us great good in the past and if properly studied will do immense good in future. English is spoken throughout the world. For			
6	b.	were ignorant of English and if they had not studied this language, how could	10	3	3
		has fired the hearts of our leaders. Our struggle for freedom has been inspired by the struggles for freedom in England, America and France. If our leaders			
	1	mother India's freedom were nursed in the cradle of English thought and culture. The West has made a contribution to the East. The history of Europe			in the second
		government are the born of English education. Those who fought and died for			
		English education and English language have done immense goods to India, in spite of their glaring drawbacks. The notions of democracy and self-			
	a.	What are the important preparatory steps to writing a business report? Write a Precis on the following content:	10	3	2
		OR	10	_	
		community, which directs his material and spiritual existence from the cradle to grave.	10 No.		
		virtue of the individuality, but rather as a member of a great human			
		beast like in his thoughts and feelings to a degree that we can hardly imagine. The individual is what he is and has the significance that he has, not much in			
		society. The individual, if left alone from birth would remain primitive and			
	entitle.	we owe our principal knowledge over the least to the fact of living in human			

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OP JINDAL UNIVERSITY, RAIGARH (C.G.)



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END SEMESTER EXAMINATION, DECEMBER 2023

Program Name: BCOM Program Code: 02UG020 Time: 3 Hrs. 1 st Semester: Max. Marks: 100 Course Code: BCOM-23-105 Course Name: Indian Knowledge System Answer one question from each section. All questions carry equal marks. Section A (Unit-I) (20 marks) M CO KL Explain from Ramayan how Sri Ram assessed the strengths and weaknesses of Lankesh Ravana; and someone exhibited loyalty and integrity. रामायण से समझाएं 10 कि कैसे श्री राम ने लंकेश रावण की शक्तियों और कमजोरियों का आकलन किया; और कोई पात्र ने निष्ठा 2 और सत्यनिष्ठा का प्रदर्शन किया। is the sacrificial arena of the celestial gods. b. देवताओं का बलिदान क्षेत्र है। ii. Duryodhan listed all warriors in Pandavas' side except _____. दुर्योधन ने 1 को छोड़कर पांडवों के पक्ष में सभी योद्धाओं को सूचीबद्ध किया। iii. What was the original name of Bhism? भीष्म का मूल नाम क्या था? 10 1 1 iv. Karn is addressed as Gangaputra. कर्ण को गंगापुत्र के नाम से संबोधित किया जाता है। [Correct the sentence] v. Sankh (the conch) is believed to be the sibling of Godess Lakshmi. যান্ত (যান্ত) को देवी लक्ष्मी का सहोदर माना जाता है। [True/Fale] OR Give two examples each from Ramayana and Mahabharata where the words and promises are kept; and multi-skilled talents are exhibited. रामायण और महाभारत के 10 दो-दो उदाहरण दीजिए, जहां शब्दों और वादों को निभाया जाता है; और बहु-कुशल प्रतिभाओं का प्रदर्शन 2 2 किया जाता है। is addressed as Brukodar. को ब्रुकोदर के रूप में संबोधित किया जाता है। 2 is addressed as Hrishikesh. को हृषिकेश के रूप में संबोधित किया जाता है। iii. Who seats on the flag of Arjun's chariot? अर्जुन के रथ के ध्वज पर कौन बैठा है? b. 10 1 1 is addressed as Gudakesha. ____ को गुड़ाकेशा के रूप में संबोधित किया जाता है। v. Who gave Arjun the thunderous and magnificent bow, Gandiv? अर्जुन को करतल और शानदार धनुष, गांडीव किसने दिया? Section B (Unit-II) (20 marks) Give two examples each from Ramayana and Mahabharata where unethical

people reject ethical advices. रामायण और महाभारत के दो-दो उदाहरण दीजिए, जहां अनैतिक

को मधुसूदन के रूप में संबोधित किया जाता है।

लोग नैतिक सलाह को अस्वीकार कर देते हैं।

is addressed as Madhusudan.

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		 ii. Warriors of Mahabharata battle were both men and women. महाभारत युद्ध के योद्धा पुरुष और महिला दोनों थे। [True/ False] iii. Janardhan means – a people-caring person / people-troubling person. जनार्दन का अर्थ होता है - लोगों की देखभाल करने वाला व्यक्ति/लोगों को परेशान करने वाला व्यक्ति। iv is known as the Festival of Lights को रोशनी के त्योहार के रूप में जाना जाता है। v is known as the Festival of Colors को रंगों के त्योहार के रूप में जाना जाता है। 			
		OR			
	a.	परिभाषा, वस्तुकला आर महत्व क्या है?	10	2	2
4	b.	i. Which are the festivals that signify the Religious Deities? धार्मिक देवताओं को दर्शाने वाले त्योहार कौन से हैं? [Write the festivals and corresponding deities] ii. Badrinath Temple is an abode of बद्रीनाथ मंदिर का निवास स्थान है। iii. After introduction of the Indian Coinage Act in 1957, one rupee was equal to 100 Paisa. Earlier, 1 Rupee was equal to Annas or Pice. 1957 में भारतीय सिक्का अधिनयम की शुरुआत के बाद, एक रुपया 100 पैसे के बराबर था। इससे पहले, 1 रुपया अन्ना या पिके के बराबर था। iv. Write in 2-3 lines about Abhimanyu. अभिमन्यु के बारे में 2-3 पंक्तियों में लिखिए। v. Mention the leadership styles exhibited by Sri Ram in Ramayana. रामायण में श्री राम द्वारा प्रदर्शित नेतृत्व शैलियों का उल्लेख करें।	10	1	1
		Section C (Unit-III) (20 marks)			
	a.	What was the context of Ramayana that King Dasarath gave words to Kaikeyi? रामायण का क्या प्रसंग था जो राजा दशरथ ने कैकेयी को वचन दिए थे?	10	2	2
5	b.	 i. Which are the festivals celebrated after the seasons? ऋतुओं के बाद कौन से त्योहार मनाए जाते हैं? ii. Sun Temple, Konark is located in Kerala. सूर्य मंदिर, कोणार्क केरल में स्थित है। [True/False] iii. Sri Ram killed to observe Raj Dharma, who was misbehaving Sugreev and his wife. श्री राम ने राज धर्म का पालन करने के लिए का वध किया, जो सुग्रीव और उनकी पत्नी के साथ दुर्व्यवहार कर रहा था। iv. Write 2-3 lines about Karn. कर्ण के बारे में 2-3 पंक्तियाँ लिखिए। v. What special skills were with Nakul and Sahdev? नकुल और सहदेव के साथ क्या विशेष कौशल थे? 	10	1	1
	-	OR			
	a.	Select any five female characters from Mahabharata ad describe about each of them in 3-4 lines. महाभारत के किन्हीं पांच महिला पात्रों का चयन करें और उनमें से प्रत्येक के बारे में 3-4 पंक्तियों में वर्णन करें।	10	3	2
6	b.	 i. Which are the festivals that generate Communal Harmony? सांप्रदायिक सद्भाव पैदा करने वाले त्योहार कौन से हैं? ii. Siddhivinayak Temple is located in city of India. सिद्धिविनायक मंदिर भारत के शहर में स्थित है। iii reminded Sri Ram the potential of Naal & Neel to make the rocks float ने श्री राम को चट्टानों को तैरने के लिए नाल और नील की क्षमता की याद दिलाई। 	10	1	1

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		iv. What kind of management decision is learned while choosing Narayan or Narayani Sena? नारायण या नारायणी सेना को चुनते समय किस तरह का प्रबंधन निर्णय सीखा जाता है? v. Mention the leadership styles exhibited by Sri Krishna in Mahabharata. महाभारत में श्रीकृष्ण द्वारा प्रदर्शित नेतृत्व शैलियों का उल्लेख कीजिए।			
		Section D (Unit-IV) (20 marks)			1
	a.	Describe why and how the negative roles were played by Manthara in Ramayana and Sakuni in Mahabharata. रामायण में मंथरा और महाभारत में सकुनी द्वारा नकारात्मक भूमिकाएं क्यों और कैसे निभाई गईं, इसका वर्णन कीजिए।	10	3	2
7	b.	 i. Which are the festivals that generate the spirit of nationality? राष्ट्रीयता की भावना उत्पन्न करने वाले त्योहार कौन से हैं? ii. Meenakshi Temple is located in the state of India. मीनाक्षी मंदिर भारत के राज्य में स्थित है। iii reminded Hanuman about his potential to jump across the 7-seas ने हनुमान को 7-समुद्रों को पार करने की उनकी क्षमता के बारे में याद दिलाया। iv. When did Sri Krishna say that Swadharma is above both Rajdharma and Pitrudharma and to whom in Mahabharata? श्रीकृष्ण ने कब कहा कि स्वधर्म महाभारत में राजधर्म और पितृधर्म दोनों से ऊपर है और किसके लिए? v. Comment in short about the poor team work of Kauravas. कौरवों के खराब टीम वर्क के बारे में संक्षेप में टिप्पणी करें। 	10	1	1
		OR			
	a.	Write the women empowerment done in Ramayana and Mahabharata. रामायण और महाभारत में किए गए महिला संशक्तिकरण को लिखिए।	10	3	2
8	b.	i. Human Years are greater than the Divine Years. मानव वर्ष दिव्य वर्षों से अधिक हैं। [True/ False] ii. Akshardham Temple is located in city of India. अक्षरधाम मंदिर भारत के शहर में स्थित है। iii dharma allowed Sushein, a Vaidya of Lanka, to do treatment of Laxman धर्म ने लंका के एक वैद्य सुशीन को लक्ष्मण का इलाज करने की अनुमित दी। iv advised Dhritrashtra in Mahabharat that Rajdharm is above	10	1	1
		Pitrudharm. महाभारत में धृतराष्ट्र को ने सलाह दी कि राजधर्म पितृधर्म से ऊपर है। v. Comment in short about the good team work by Sri Ram. श्री राम द्वारा अच्छी टीम वर्क के बारे में संक्षेप में टिप्पणी करें।			
		Section E (Case Study)-1(20 marks)			
9	a.	Read the Verses 19-24 taken from the Chapter-1 of Bhagavad Gita with the given clues. Based on these convesations, describe the context in which that happend. Describe in your own words (limit your answer to one page). भगवद गीता के अध्याय-1 से लिए गए श्लोक 19-24 को दिए गए संकेतों के साथ पढ़ें। इन वार्ताओं के आधार पर, उस संदर्भ का वर्णन करें जिसमें यह हुआ था। अपने शब्दों में वर्णन करें (अपने उत्तर को एक पृष्ठ तक सीमित करें)।	10	4	3

	स घोषो धार्तराष्ट्राणां हृदयानि व्यदारयत्। sa ghosho dhartarashtranam hridayani vyadarayat नभश्च पृथिवीं चैव तुमुलोऽभ्यनुनादयन् ॥१९॥ nabhashcha prithivim chaiva tumulo abhyanunadayan			
	सः-उसः घोषः-शब्द ध्वनिः धार्तराष्ट्राणाम् धृतराष्ट्र के पुत्रों केः, हृदयानि- हृदयों कोः, व्यदारयत्-विदीर्ण कर दियाः; नभः- आकाशः च-भीः, पृथिवीम्-पृथ्वी कोः, च-भीः, एव-निश्चय हीः, तुमुलः-कोलाहलपूर्ण ध्वनिः, व्यनुनादयन्–गर्जना करना।			
	अथ व्यवस्थितान्हष्ट्वा धार्तराष्ट्रान् कपिध्वजः । atha vyavasthitan drishtva dhartarashtran kapi-dhwajah प्रवृत्ते शस्त्रसम्पाते धनुरुद्यम्य पाण्डवः ॥२०॥ pravritte shastra-sampate dhanurudyamya pandavah हपीकेशं तदा वाक्यमिदमाह महीपते । hrishikesham tada vakyam idam aha mahi-pate			
	<u>atha</u> —thereupon; <u>vyavasthitān</u> —arrayed; <u>drishtvā</u> —seeing; <u>dhārtarāshtrān</u> —Dhritarashtra's sons ; <u>kapi-dwajah</u> —the monkey bannered; <u>pravritte</u> —about to commence; <u>shastra-sampāte</u> —to use the weapons; <u>dhanuh</u> —bow; <u>udyamya</u> —taking up; <u>pāndavah</u> —Arjun, the son of Pandu; <u>hrishīkesham</u> —to Shree Krishna; <u>tadā</u> —at that time; <u>vākyam</u> —words; <u>idam</u> —these; <u>āha</u> —said; <u>mahī-pate</u> —king			
73	अर्जुन उवाच। सेनयोरुभयोर्मध्ये रथं स्थापय मेऽच्युत ॥२१॥ यावदेतानिरीक्षेऽहं योद्धकामानवस्थितान्। कैर्मया सह योद्धव्यमस्मिन् रणसमुद्यमे ॥२२॥ kairmaya saha yoddhavyam asmin rana-samudyame			
	अर्जुनः उवाच-अर्जुन ने कहा; सेनयोः-सेनाएं; उभयोः-दोनों; मध्ये-बीच; रथम्-रथ; स्थापय-खड़ा करें; मे–मेरे; अच्युत-अमोधा, श्रीकृष्ण; यावत्-जब तक; एतान्–इन सब; निरीक्षे–देखना; अहम्-में; योद्ध-कामान्–युद्ध के लिए; अवस्थितान्–व्यूह रचना में एकत्र; के:-किन-किन के साथ; मया-मुझे सह-साथ; योद्धव्यम्-युद्ध करना; अस्मिन्-इसमें, रण-समुद्य मे-घोर युद्ध में।			
	योत्स्यमानानवेक्षेऽहं य एतेऽत्र समागताः। yotsyamanan avekshe 'ham ya ete 'tra samagatah धार्तराष्ट्रस्य दुर्बुद्धर्युद्धे प्रियचिकीर्षवः ॥ 23॥ dhartarashtrasya durbuddher yuddhe priya-chikirshavah			
	yotsyamānān—those who have come to fight; avekshe aham—I desire to see; ye—who; ete—those; atra—here; samāgatāh—assembled; dhārtarāshtrasya—of Dhritarashtra's son; durbuddheh—evil-minded; yuddhe—in the fight; priya-chikīrshavah—wishing to please			
	सञ्जय उवाच। sanjaya uvacha एवमुक्तो ह्रपीकेशो गुडाकेशेन भारत। evam ukto hrishikesho gudakeshena bharata सेनयोरुभयोर्मध्ये स्थापयित्वा रथोत्तमम्॥२४॥ senayor ubhayor madhye sthapayitva rathottamam			
	संजयः उवाच-संजय ने कहा; एवम्-इस प्रकार; उक्त:-व्यक्त किए गये; हृषीकेशः-इन्द्रियों के स्वामी, श्रीकृष्ण ने; गुडाकेशेन-निद्रा को वश में करने वाला, अर्जुन; भारत-भरत वंशी; सेनयोः-सेनाओं के; उभयोः-दोनों; मध्ये-मध्य में; स्थापयित्वा स्थित करना; रथ- उत्तमम् भव्य रथ को।			
	Read the short story and explain thereof what to learn (or not to learn) –			
	(in English)			
	Yudhishthir's Chariot			
	On the fifteenth day of the Kurukshetra War, Dronacharya appears set in his resolve to decimate the Pandava army. Goaded by Duryodhana the previous night, and blamed for being partial to his favourite pupils, Drona promises that while he is unable to kill the Pandavas themselves — for they are mighty			
b.	warriors – he will see to it that they will be left without an army by the end of the day.	10	4	3
	True to his word, he turns down challenges from all Pandava warriors and keeps fighting normal soldiers instead, with divine weapons. Something has to be done.			
	Bhima kills an elephant by the name Ashwatthama, and bellows into the air, loud enough for Drona to hear: 'Ashwatthama is dead!' The acharya keeps fighting, because he does not believe that his heroic son can be killed, and			

when he chances upon Yudhishthir, he asks him whether it is true. In reply, Yudhishthir says those famous lines: 'Ashwatthama hathah hathah' (Ashwatthama is dead). Then he pauses, as the sound of conches and trumpets fills the air. Into the noise, he whispers: 'Kunjaraha' (The elephant).

As soon as he hears that half-lie, Drona gives up arms and sits down in his chariot to meditate. Dhrishtadyumna springs out from his chariot with a sword in hand, holds the acharya by his head, and severs it with one swipe.

At the moment Yudhishthir utters the lie, his chariot, which has always floated a few inches off the ground due to his spotless virtue, descends to the ground with a soft thud. Later, after their deaths, Yudhishthir would spend a few moments in hell as penance for this very act.

One could wonder if it was truly the only lie Yudhishthir ever told. After all, the Pandavas spent a whole year in Virata's kingdom in hiding, so they must have all told lies then. Why was it only this lie that got punished?

Well, context matters. The lies Yudhishthir must have told during the year of hiding would have been to protect himself and his brothers, after being wrongfully deceived out of the kingdom that was theirs by right. Whereas on the fifteenth day of the war, the lie he told was to gain an advantage in the war by unfair means.

So that one half-lie was more deserving of punishment than all the other lies he must have uttered during his life.

छोटी कहानी पढ़ें और समझाएं कि क्या सीखना है (या नहीं सीखना है) –

----- (in Hindi) -----युधिष्ठिर का रथ

कुरुक्षेत्र युद्ध के पंद्रहवें दिन, द्रोणाचार्य पांडव सेना को नष्ट करने के अपने संकल्प में दिखाई देते हैं। पिछली रात दुर्योधन द्वारा व्यभिचार, और अपने पसंदीदा विद्यार्थियों के प्रति पक्षपात करने के लिए दोषी ठहराए जाने पर, द्रोण ने वादा किया कि हालांकि वह पांडवों को खुद मारने में असमर्थ है - क्योंकि वे शक्तिशाली योद्धा हैं - वह यह देखेगा कि दिन के अंत तक उन्हें सेना के बिना छोड़ दिया जाएगा।

अपने वचन के अनुसार, वह सभी पांडव योद्धाओं से चुनौतियों को ठुकरा देता है और दिव्य हथियारों के साथ सामान्य सैनिकों से लड़ता रहता है। कुछ तो किया जाना चाहिए।

भीम अश्वत्थामा नाम के एक हाथी को मारता है, और हवा में उछलता है, इतना जोर से कि द्रोण सुन सकें: 'अश्वत्थामा मर चुका है!' आचार्य लड़ता रहता है, क्योंकि उसे विश्वास नहीं होता कि उसका वीर पुत्र मारा जा सकता है, और जब वह युधिष्ठिर पर मौका देता है, तो वह उससे पूछता है कि क्या यह सच है। जवाब में, युधिष्ठिर उन प्रसिद्ध पंक्तियों को कहते हैं: 'अश्वत्थामा हथाह हथाह' (अश्वत्थामा मर चुका है)। फिर वह रुक जाता है, क्योंकि शंख और तुरही की आवाज हवा में भर जाती है। शोर में, वह फुसफुसाता है: 'कुंजराहा' (हाथी)।

	4	उस आर्ध झूठ को सुनते ही द्रोण अस्त धृष्टद्युम्न हाथ में तलवार लिए अपने रथ एक स्वाइप से उसे अलग कर देता है।	-शस्त्र त्याग कर अपने रथ में बैठकर ध्यान करने बैठ जाते हैं। से बाहर निकलता है, आचार्य को अपने सिर से पकड़ता है, और					
		जिस क्षण युधिष्ठिर झूठ बोलते हैं, उनका न तैरता है, एक नरम गड़गड़ाहट के साथ न कृत्य के लिए तपस्या के रूप में नरक में कु	रथ, जो हमेशा अपने बेदाग पुण्य के कारण जमीन से कुछ इंच दूर जमीन पर उतरता है। बाद में, उनकी मृत्यु के बाद, युधिष्ठिर इस रुछ पल बिताएंगे।					
		किसी को आश्चर्य हो सकता है कि क्या यह पांडवों ने पूरा एक साल विराट के राज्य में केवल इसी झूठ को सजा क्यों मिली?	ह वास्तव में एकमात्र झूठ था जो युधिष्ठिर ने कभी कहा था। आखिर में छिपकर बिताया था, इसलिए उन सभी ने तब झूठ बोला होगा।					
		खैर, संदर्भ मायने रखता है। छिपने के वर्ष भाइयों को बचाने के लिए होगा, क्योंकि उ पंद्रहवें दिन उन्होंने जो झूठ बोला वह अनुनि	के दौरान युधिष्ठिर ने जो झूठ बोला होगा, वह खुद को और अपने उन्हें गलत तरीके से राज्य से धोखा दिया गया था। जबकि युद्ध के वेत तरीकों से युद्ध में लाभ प्राप्त करना था।					
		इसलिए कि एक आधा झूठ उन सभी अन्य जीवन के दौरान बोले होंगे।	म झूठों की तुलना में सजा का अधिक हकदार था जो उसने अपने					
		51 Lesser Known Tales from the Mahabh	oroto — By Sharath Komarraju [Source: s harathkomarraju.com]					
			OR			_		
		Read the Verses 25-31 taken to	from the Chapter-1 of Bhagavad Gita with the		-	Τ-		
		given clues. Based on these co	onvesations, describe the context in which that					
		happend. Describe in your own	append. Describe in your own words (limit your answer to one page). भगवद गीता					
		के अध्याय-। से लिए गए श्लोक 19-24 क	ो दिए गए संकेतों के साथ पढ़ें। इन वार्ताओं के आधार पर, उस					
		संदर्भ का वर्णन करें जिसमें गह हथा था।	अपने शब्दों में वर्णन करें (अपने उत्तर को एक पृष्ठ तक सीमित					
		करें)।	जयन राष्ट्रा में पणन कर (जपन उत्तर का एक पृष्ठ तक सामित					
		भीष्मद्रोणप्रमुखतः सर्वेषां च महीक्षिताम्। उवाच पार्थ पश्येतान्समवेतान्कुरूनिति॥ 25॥	bhishma-drona-pramukhatah sarvesham cha mahi-kshitam uvacha partha pashyaitan samavetan kurun iti					
	a.	तत्रापश्यत्स्थितान् पार्थः पितृनथं पितामहान्। आचार्यान्मातुलान्भातृन्पुत्रान्पौत्रान्सखीस्तथा श्रुरान्सुहदश्चेव सेनयोरुभयोरिष ॥26॥	tatrapashyat sthitan parthah pitrin atha pitamahan acharyan matulan bhratrin putran pautran sakhims tatha shvashuran suhridash chaiva senayor ubhayor api	10	4	1		
		bhishma—Grandsire Bheeshma; <u>drona</u> —Dronachar kshitām—other kings; <u>uvācha</u> —said; <u>pārtha</u> —Arjun ; <u>kurūu</u> —descendants of Kuru; <u>iti</u> —thus; तत्र-वहाँ; अप को; आवार्यान्—शिक्षकों को; मातुलान्-मामाओं को: भातृन्-भा गुभविन्तकों को; च-भी; एव-निक्षय ही; सेनयोः-सेना के; उभयोः	ya; pramukhatah—in the presence; sarveshām—all; cha—and; mahi- , the son of Pritha; pashya—behold; etān—these; samavetān—gathered १२यत्-देखा; स्थितान्-खडे पार्थ-अर्जन् ने: पितृन्-पिता; अथ-तत्पक्षात; पितामहान-पितामहाँ हयाँ को; पुत्रान्-पुत्रों को; सखीन्-मित्रों को; तथा-और; श्वयुरान्-श्वसुरों को; सुहृदः- -दोनो पक्षों की सेनाएं: अपि:- भी।	10	4	3		
		तान्समीक्ष्य स कौन्तेयः सर्वान्वन्धूनवस्थितान्। कृपया परयाविष्टो विषीदन्निदमब्रवीत् ॥27॥	tan samikshya sa kaunteyah sarvan bandhun avasthitan kripaya parayavishto vishidann idam abravit					
		अर्जुन उवाच। हप्ट्रेमं स्वजनं कृष्ण युयुत्सुं समुपस्थितम्॥ 28॥ सीदन्ति मम गात्राणि मुखं च परिशुष्यति।	arjuna uvacha drishtvemam sva-janam krishna yuyutsum samupasthitam sidanti mama gatrani mukham cha parishushyati					
			र्नुनः सर्वान्—सभी प्रकार के; बंधु-वान्धव-सगे सम्बन्धियों को; अवस्थितान्— भूतः; विषोदन्—गहन श्रोक प्रकट करता हुआ; इदम्-इस प्रकार; अब्रवीत् बोला। g; <u>imam</u> —these; <u>sva-janam</u> —kinsmen; <u>krishna</u> —Krishna esent; <u>sïdanti</u> —quivering; <u>mama</u> —my ; <u>gātrāni</u> —limbs; <u>mukham</u>					

	वेपथुश्व शरीरे मे रोमहर्षश्च जायते ॥२९॥ vepathush cha sharire me roma-harshash cha jayate गण्डीवं संसते हस्तात्त्वक्वे व परिदह्मते। gandivam sramsate hastat tvak chaiva paridahyate na cha shaknomy avasthatum bhramativa cha me manah nimittani cha pashyami viparitani keshava na cha shreyo 'nupashyami hatva sva-janam ahave			
	vepathuh—shuddering; cha—and; sharire—on the body; me—my; roma-harshah—standing of bodily hair on end; cha—also; jäyate—is happening; gåndivam—Arjun's bow; sramsate—is slipping; haståt—from (my) hand; tvak—skin; cha—and; eva—indeed; paridahyate—is burning all over; na—not; cha—and; shaknomi—am able; avasthåtum—remain steady; bhramati iva—whirling like; cha—and; me—my; manah—mind; nimittäni—omens; cha—and; pashyāmi—I see; viparitāni—misfortune; keshava—Shree Krishna, killer of the Keshi demon; na—not; cha—also; shreyah—good; anupashyāmi—I foresee; hatvā—from killing; sva-janam—kinsmen; āhave—in battle			
	Read the short story and explain thereof what to learn (or not to learn) -			
	(in English)			W
	Parashuram Kills the Kshatriyas			
	Parashurama is one of those all-encompassing characters of Indian mythology. He is everywhere and anywhere. Be it the Ramayana, the Mahabharata or the Puranas, he is sometimes the hero, sometimes the villain, sometimes the benevolent saviour of the distressed damsel (like in the story of Amba), and sometimes the furious young man.			
	Though a Brahmin by birth and raising, by temperament Parashurama had always been a Kshatriya — quick to anger, vengeful, and bound by bonds of loyalty, love and prestige that fit better on a king than on a detached Brahmin.			
	When his parents are killed by the king Kartavirya Arjuna, he of the thousand arms, Parashurama picks up an axe and sets out on a sojourn of revenge and bloodlust. Not only does he resolve to kill Kartavirya Arjuna, he also takes an oath to cleanse the Earth of Kshatriya blood once and for all.			
•	The story of how he kills Kartavirya Arjuna is legend (by cutting off each of the king's arms at a time), but what happens later is even more interesting. Every time he decimates the Kshatriya race, they spring up again, as though by magic. Each time he kills them and hangs up his axe, in a few years they reappear, forcing him to set out once again.	10	4	3
	It is said that he killed the Kshatriyas twenty one times, and after that he just got tired and gave up.			
	This is because the Kshatriya race, through a birthing process called niyoga, measured itself through the line of the mother. Like in the case of Kunti and Madri, who had sons in spite of Pandu's impotence, there were many queens who were widowed by Parashurama's actions but then had children off other men to continue their lineage. And these children were known by their father's names, though they were biologically unrelated.			
	So if Parashurama truly wished to get rid of the Kshatriyas, he would have done well to kill the women too. But then, his Kshatriya leanings would not allow him to attack a woman (unless ordered by his father to do so, in which case he would kill his mother too. But that's quite another story).			

---- (in Hindi) -----

परशुराम क्षत्रियों का वध करते हैं

परशुराम भारतीय पौराणिक कथाओं के उन सर्वव्यापी पात्रों में से एक हैं। वह हर जगह और कहीं भी है। चाहे वह रामायण हो, महाभारत हो या पुराण, वह कभी नायक होता है, कभी खलनायक होता है, कभी व्यथित दम्सल का परोपकारी उद्धारक (जैसे अम्बा की कहानी में) होता है, और कभी उग्र युवक।

जन्म से ब्राह्मण होने के बावजूद, स्वभाव से परशुराम हमेशा एक क्षत्रिय थे - क्रोध करने वाले, प्रतिशोधी और वफादारी, प्रेम और प्रतिष्ठा के बंधन से बंधे हुए थे जो एक अलग ब्राह्मण की तुलना में राजा पर बेहतर फिट बैठते हैं।

जब उसके माता-पिता को राजा कार्तवीर्य अर्जुन द्वारा मार दिया जाता है, तो वह हजार भुजाओं वाला परशुराम एक कुल्हाड़ी उठाता है और बदला और रक्तपात के प्रवास पर निकल पड़ता है। वह न केवल कार्तवीर्य अर्जुन को मारने का संकल्प करता है, बल्कि वह एक बार और सभी के लिए क्षत्रिय रक्त की पृथ्वी को शुद्ध करने की शपथ भी लेता है।

वह कार्तवीर्य अर्जुन को कैसे मारता है, इसकी कहानी पौराणिक कथा है (एक समय में राजा की प्रत्येक भुजा को काट कर), लेकिन बाद में जो होता है वह और भी दिलचस्प है। हर बार जब वह क्षत्रिय जाति को खत्म कर देता है, तो वे फिर से उग आते हैं, जैसे कि जादू से। हर बार जब वह उन्हें मारता है और अपनी कुल्हाड़ी लटका देता है, तो कुछ वर्षों में वे फिर से प्रकट होते हैं, जिससे उसे एक बार फिर बाहर निकलने के लिए मजबूर होना पड़ता है।

ऐसा कहा जाता है कि उसने इक्कीस बार क्षत्रियों को मारा, और उसके बाद वह बस थक गया और हार मान ली।

ऐसा इसलिए है क्योंकि क्षत्रिय जाति, नियोग नामक एक जन्म प्रक्रिया के माध्यम से, मां की रेखा के माध्यम से खुद को मापती है। जैसे कुंती और माद्री के मामले में, जिनके पांडु की नपुंसकता के बावजूद पुत्र थे, ऐसी कई रानियां थीं जो परशुराम के कार्यों से विधवा हो गई थीं, लेकिन फिर उनके वंश को जारी रखने के लिए अन्य पुरुषों से बच्चे थे। और इन बच्चों को उनके पिता के नामों से जाना जाता था, हालांकि वे जैविक रूप से असंबंधित थे।

इसलिए यदि परशुराम वास्तव में क्षत्रियों से छुटकारा पाना चाहते थे, तो उन्होंने महिलाओं को भी मारना अच्छा किया होगा। लेकिन फिर, उसका क्षत्रिय झुकाव उसे एक महिला पर हमला करने की अनुमति नहीं देगा (जब तक कि उसके पिता द्वारा ऐसा करने का आदेश न दिया जाए, इस स्थिति में वह अपनी मां को भी मार देगा। लेकिन यह काफी अलग कहानी है)।

51 Lesser Known Toles from the Mohabhorato - By Sharath Komarraju [Source: sharathkomarraju.com]

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Course Code: 02UG020

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER BACK LOG EXAMINATION, DECEMBER-2023 BCOM 1st Semester



Business Law & Legal Drafting [BCOM-102]

-	e: 3 H	rs.	Max.	Marks	: 100
Note	:		4)		10
-		Answer any one question from each unit			
		All questions carry equal marks	6 B.F	-	777
			M	CO	KI
		Unit-I (20 marks)			
1	a.	Define Contract. What are the essentials elements of a valid contract	10	CO 1	KI 1
	b.	Difference between contract and agreement	10	CO 1	KI 2
		OR			
2	a.	What do you mean by breach of contract? Explain remedies for breach of contract	10	CO 1	KI 1
	b.	Difference between Indemnity and Guarantee	10	CO 1	KI 2
		Unit-II (20 marks)	-		
	a.	Difference between condition and warranty	10	CO 2	KI 2
3	b.	Define sale under sale of goods act? Explain the formation of contract of sale of goods	10	CO 2	KI 2
		OR			
1	a.	Who is unpaid seller? What are the rights of unpaid seller	10	CO 2	KI 3
4	b.	Difference between sale and Agreement to Sale	10	CO 2	KI 2
		Unit-III (20 marks)			
	a.	Define Partnership. Explain the procedure of registration of partnership	10	CO 3	KI 1
5	b.	Explain the rights and duties of partners	10	CO 3	KI 2
		OR			
	a.	Define Limited Liability Partnership. Explain the characteristics of LLP	10	CO 3	KI 3
6	b.	Difference between Partnership and Limited Liability Partnership	10	CO 3	KI 2
		Unit-IV (20 marks)			
		Define Consumer. Explain the rights of consumer under consumer		СО	KI
7	a.	protection act	10	4	1
	b	Explain the objectives of IT act 2008	10	CO	KL

7				4	3
		OR			
8	a.	Difference between District forum, State commission and National commission	10	CO 4	KL 2
	b.	Explain different sections of IT act related to crime and their penalty	10	CO 4	KL 3
		UNIT-V (20 marks)			
9	a.	Define Negotiable Instruments. Explain characteristics of Promissory note	10	CO 5	KL 1
	b.	Define Cheque . Explain different types of cheques	10	CO 5	KL 2
		OR			
10	a.	What are the penalties in case of dishonor of cheques	10	CO 5	KL 3
10	b.	Define bill of exchange. Explain its characteristics	10	CO 5	KL 2

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Course Code: BCOM-23-101

OP JINDAL UNIVERSITY, RAIGARH

END SEMESTER EXAMINATION, JANUARY-2023

B.COM I Semester School of Management



Financial Accounting [BCOM-23-101]

	te:	3 Hrs.			IVI	ax. I	Aarks:	100
NO	ic.			Answer any one question from each	unit			
				All questions carry equal marks				
						M	CO	KL
				Unit-I (20 marks)		1 112		1
	a.	Write sh	orts of	n following concept of Accounting (Any Five) -	Γ.		
				y Measurement Concept				
		2.	Accru	al Concept				
		3.	Match	ing concept		10	COL	IVI.
				Concern Concept		10	CO1	KL
	all mit			spect concept				
1				Concept				
				icity Concept				
	b.			tes on (Any Two) –				
		1. GA						
		2. IFR				10	COI	KL:
		1 1 1 2 3 1 m 1 1 m 1 2	Book					11.
		THE RESERVE THE PROPERTY OF TH	l Balar					
		3. Воо	k Keep	OR		L		
	Г	Transact	ions o	f Ramesh for April are given below journalese	them			
		2022	TOTIS C	Ramesh for April are given below journaiese	₹ a sides			
		April	1	Ramesh started business with Cash	10,00,000			
		April	3	Bought goods for cash	50,000			
		April	5	Drew cash from bank	10,000			
		April	13	Sold to Krishna goods on credit	1,50,000			
		April	20	Brought from Shyam goods on Credit	2,25,000			
2		April	24	Received from Krishna	1,45,000			
۷	a.	April		Allowed him discount	5,000	10	CO1	KL
		April	28	Paid Shyam cash	2,15,000			
		April		Discount allowed	10,000			
		April	30	Cash sales for the month	8,00,000			
		April		Paid Rent	50,000			
				Paid Salary	1,00,000			100
MYE								

		Journalize the following transactions, post them in the ledger and prepare			
		Trail balances on 31st December.			
		 X Started business with a capital of ₹20,000. 			
		2. He purchased goods from Y on credit ₹4,000.			
		3. He Paid cash to Y ₹ 2000.			
	b.	4. He sold goods to Z ₹4,000.	10	CO1	KL2
		5. He received cash from Z ₹ 6,000			
	100	6. He further purchased goods from Y ₹4,000			
	1	7. He paid cash to Y ₹ 2,000			200
		8. He further sold goods to Z ₹ 4,000			
		9. He received cash from Z ₹ 2,000			
		Unit-II (20 marks)	10		***
3	a.	Discuss on the importance of Bank Reconciliation Statement (BRS).	10	CO2	KL1
	b.	Describe the any two methods of Depreciation.	10	CO2	KL2
		OR			
		Jain Bros. acquired a machine on 1st July, 2021 as a cost of ₹14,00,000 and			
		spent ₹1,00,000 on its installation. The firm writes off depreciation at 10\$	177		4.00
	a.	p.a. every year. The books are closed on 31st December every year.	10	CO2	KL3
		Show the Machinery Account on diminishing balance method for the year	4		100
		2021 and 2022.			
	100	From the following particulars, prepare a Bank Reconciliation Statement for			
4		Jindal offset Ltd.			
		1. Balance as per case book is ₹2,40,000			Ware I
	b.	2. Cheques issued but not presented in the book of amounts to ₹ 1,36,000	10	CO2	KL3
		3. Cheques deposited in bank but not yet cleared amount to ₹90,000	10	002	TLLS
		Bank charges amounts to ₹300		BHE S	
		5. Interest credited by bank amounts to ₹1,250			
		6. The balance as per pass book is ₹ 2,86,,950			
		Unit-III (20 marks)			
		Define the following terms-			
		a. Capital and Revenue Expenditures			16 1900
_	a.	b. Capital and Revenue Transactions	10	CO3	KL3
5		c. Capital and Revenue Income			
		d. Capital and Revenue Profits			
		e. Capital and Revenue Loses			
	b.	State the Final Account of Sole Proprietors.	10	CO3	KL2
		OR			
		State with reasons whether the following are Capital or Revenue			
		Expenditure:			
		1. Expenses incurred in connection with obtaining a license for			
		starting the factory for ₹10,000.			
		2. ₹1,000 paid for removal of Inventory to a new site.			
		3. Rings and Pistons of an engine were changed at a cost of ₹5000 to		1000	
6	a.	get fuel efficiency.	10	CO3	KL3
		4. Money paid to Mananagar Telephone Nigam Ltd. (MTNL) ₹8,000			
		for installing telephone in the office.			
		[NEDECTED NORTH NEDECTED NEDCCED NED			
		5. A factory shed was constructed at a cost of ₹1,00,000. A Sum of			
		₹5,000 had been incurred in the construction of temporary huts for			
	377	storing building material.			

	the state of the back and make a printing and make the state of the st
	Fig. 19 Sept. 19 Sept

		Given below Trial Bala Particulars		Debit Balances	Credit Balan	ces			
			 	₹	₹				
		Capital A/c			7,00,000				34
		Land and Building		3,00,000	.,,,,,,,,				
		14% Term Loan		3,00,000	4,00,000				
		Loan from M/s. D &	Co		4,60,000		+	No.	
		Trade receivables	CO.	4,20,000	1,00,000				
		Case in hand		20,000					
	b.	Inventories in Trade		6,00,000			10	CO3	KL3
	.	Furniture		2,00,000			10	000	1100
		Trade Payables		2,00,000	40,000			2	
		Advance to Suppliers		1,00,000	40,000				
		Net Profit		1,00,000	1.00.000				
				(0.000	1,00,000				
		Drawings		60,000	15.00.000				
		<u> </u>		17,00,000	17,00,000				
awr.		Prepare Balance Sheet	as on 31st M	arch, 2022.		1		- 1600 m	
	1		Uı	nit-IV (20 marks)					
		Write short note on-							
	a.	 Receipt and Pa 					10	CO1	KL
7			2. Income and Expenditure Account						
	b.	Distingue the Receipts & Payment Account and Income and Expenditure					10	CO2	KL1
	0.	Account.					10	002	ILL
		Following is the receip the year ended 31st Mar	rch, 2022.			lub for			
		the year ended 31st Man	rch, 2022. yment A/c fo	ent Account of New	1st March 2022				
		the year ended 31st Man	yment A/c fo Amount	ent Account of New	S1st March 2022	ount			
		the year ended 31st Man	rch, 2022. yment A/c fo Amount (₹)	r the year ended on 3	S1st March 2022 Amo	ount E)			
		Receipts and Pa Receipts	yment A/c fo Amount	ent Account of New	Amo (₹ es 1,6	ount			
		Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021	rch, 2022. yment A/c fo Amount (₹)	r the year ended on 3 Payment By Salaries and wag	Amo (3 es 1,6 3	ount 5) 5,000			
		Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022	rch, 2022. yment A/c fo Amount (₹) 2,50,000	r the year ended on 3 Payment By Salaries and wag By Office expenses	Amo (3 es 1,6 3 t 3,4	5,000 5,000			
		Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge	Amo (3 es 1,6 t 3,4 es 2	5,000 5,000 2,000			
	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling	Amo (3 es 1,6 3 t 3,4 es 2 es 3	5,000 5,000 2,000 8,000	10	CO2	KL2
0	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance	Amo (3 es 1,6 3 t 3,4 es 2 es 3 and 6	5,000 5,000 2,000 8,000 2,000 5,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling	Amo (3 es 1,6 3,4 ges 2 es 3 and 6	5,000 5,000 2,000 8,000 2,000 5,000	10	CO2	KL2
3	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance	Amo (3 es 1,6 3,4 ges 2 es 3 and 6	5,000 5,000 2,000 8,000 2,000 5,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance	Amo (3 es 1,6 3,4 ges 2 es 3 and 6	5,000 5,000 2,000 8,000 2,000 5,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information:	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d	Amo (3 es 1,6 3 t 3,4 es 2 es 3 and 6 1,4 8,1	Dunt (5),000 (5,000 (2,000 (8,000 (2,000 (3,000 (0,000 (4,0))(4,000 (4,000 (4,0))(4,000 (4,000 (4,0))(4,000 (4,000 (4,0))(4,000 (4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,000 (4,0))(4,0)(4,0)(4,0)(4,0)(4,0)(4,0)(4,0	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding subs	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance	Amo (₹ es 1,6 3,4 tes 2 es 3 and 6 1,4 8,1	Dunt (5) (5,000 (5,000 (2,000 (8,000 (2,000 (3,000 (0,0) (0,000 (0,0) (0,000 (0,0) (0,000 (0,0) (0,000 (0,0) (0,000 (0,0) (0,000 (0,0) (0,0	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding sub b. Outstanding sala 2022.	rch, 2022. yment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for aries and wage	r the year ended on 3 Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d the year ended 31st Mages - ₹ 40,000 for the year	Amo (₹ es 1,6 3,4 es 2 es 3 and 6 1,4 8,1 earch, 2022 - ₹ 55, ear ended on 31st	5,000 5,000 2,000 8,000 2,000 5,000 3,000 0,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding sub. b. Outstanding sala 2022. c. Depreciation equ. d. Capitalize 50% of	ment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for aries and wage aipment by 25 of the entrance	Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d the year ended 31st Mages - ₹ 40,000 for the year ended of the fees	Amo (₹ es 1,6 3 t 3,4 es 2 es 3 and 6 1,4 8,1 earch, 2022 - ₹ 55, ear ended on 31st on 31st March 202	5,000 5,000 2,000 8,000 2,000 5,000 3,000 0,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding subbb. Outstanding sala 2022. c. Depreciation equ	ment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for aries and wage alipment by 25 of the entrance conditure According to the condition to the conditi	Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d the year ended 31st Mages - ₹ 40,000 for the year ended of the fees	Amo (₹ es 1,6 3 t 3,4 es 2 es 3 and 6 1,4 8,1 earch, 2022 - ₹ 55, ear ended on 31st on 31st March 202	5,000 5,000 2,000 8,000 2,000 5,000 3,000 0,000	10	CO2	KL2
8	a.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding sub. b. Outstanding sala 2022. c. Depreciation equ. d. Capitalize 50% of Prepare Income and Exp.	ment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for aries and wage aipment by 25 of the entrance penditure Acc farch 2022.	Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d the year ended 31st Mages - ₹ 40,000 for the year ended of the fees	Amo (₹ es 1,6 3 t 3,4 es 2 es 3 and 6 1,4 8,1 earch, 2022 - ₹ 55, ear ended on 31st on 31st March 202	5,000 5,000 2,000 8,000 2,000 5,000 3,000 0,000	10	CO2	KL2
8	a. b.	Receipts and Pa Receipts To Balance b/d To Subscription 2020-2021 2021-2022 To Donation To Entrance fees Additional information: a. Outstanding subbb. Outstanding sala 2022. c. Depreciation equid. Capitalize 50% of Prepare Income and Expense of the year ended on 31st Marketing Marketing Subbbb Control of the prepare Income and Expense of the year ended on 31st Marketing Subbbb Control of the prepare Income and Expense of the year ended on 31st Marketing Subbbb Control of the prepare Income and Expense of the year ended on 31st Marketing Subbbb Control of the prepare Income and Expense of the year ended on 31st Marketing Subbbb Control of the year ended on 31st Marketing Subbbb Control of the year ended on 31st Marketing Subbbb Control of the year ended on 31st Marketing Subbbb Control of the year ended on 31st Marketing Subbbb Control of the year ended on 31st Marketing Subbb Cont	ment A/c fo Amount (₹) 2,50,000 65,000 3,55,000 55,000 85,000 8,10,000 scriptions for aries and wage aipment by 25 of the entrance penditure Accuracy architecture Accuracy arch 2022.	Payment By Salaries and wag By Office expenses By Sports equipmen By Telephone Charg By Electricity charge By Travelling conveyance By Balance c/d the year ended 31st Mages - ₹ 40,000 for the year ended 62 fees ount of the club from	Amo (₹ es 1,6 3 t 3,4 es 2 es 3 and 6 1,4 8,1 earch, 2022 - ₹ 55, ear ended on 31st on 31st March 202	5,000 5,000 2,000 8,000 2,000 5,000 3,000 0,000	10	CO2	KL2

		UNIT-V (20 marks)			
9	a.	A and B start business on 1 st January, 2022 with capitals of ₹ 30,000 and ₹ 20,000. According to the Partnership Deed, B is entitled to salary of ₹ 500 per month and interest is to be allowed on capital at 6% per annum. The remaining profits are to be distributed among the partners in the ratio of 5:3 During 2022 the firm earned a profit, before charging salary to B and interest on the capital amounting to ₹ 25,000. During the year A withdrew ₹ 8,000 and Ba withdrew ₹ 10,000 for domestic purpose.	10	CO2	KL2
	b	A, B and C are the partners in a firm sharing profits and losses in the ratio of 2:3:5. Their fixed capital were ₹15,00,000, ₹30,00,000 and ₹60,00,000 respectively. For the year 2022 interest on capital was credited to them @ 12% instead of 10%. Pass the necessary adjustment entry.	10	CO3	KL2
		OR			
0	a.	Why partnership required in the Business? Write the definition of partnership with its features.	10	CO2	KL2
10	b.	Discuss on the Advantages and Challenges of Limited Liability Partnership.	10	CO3	KL2

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	A. A and C. am this sharmon in a Microsoft in a point in a property and the second specific of the A.	

Course Code: 02UG020

OP JINDAL UNIVERSITY, RAIGARH

END SEMESTER EXAMINATION, December-2023

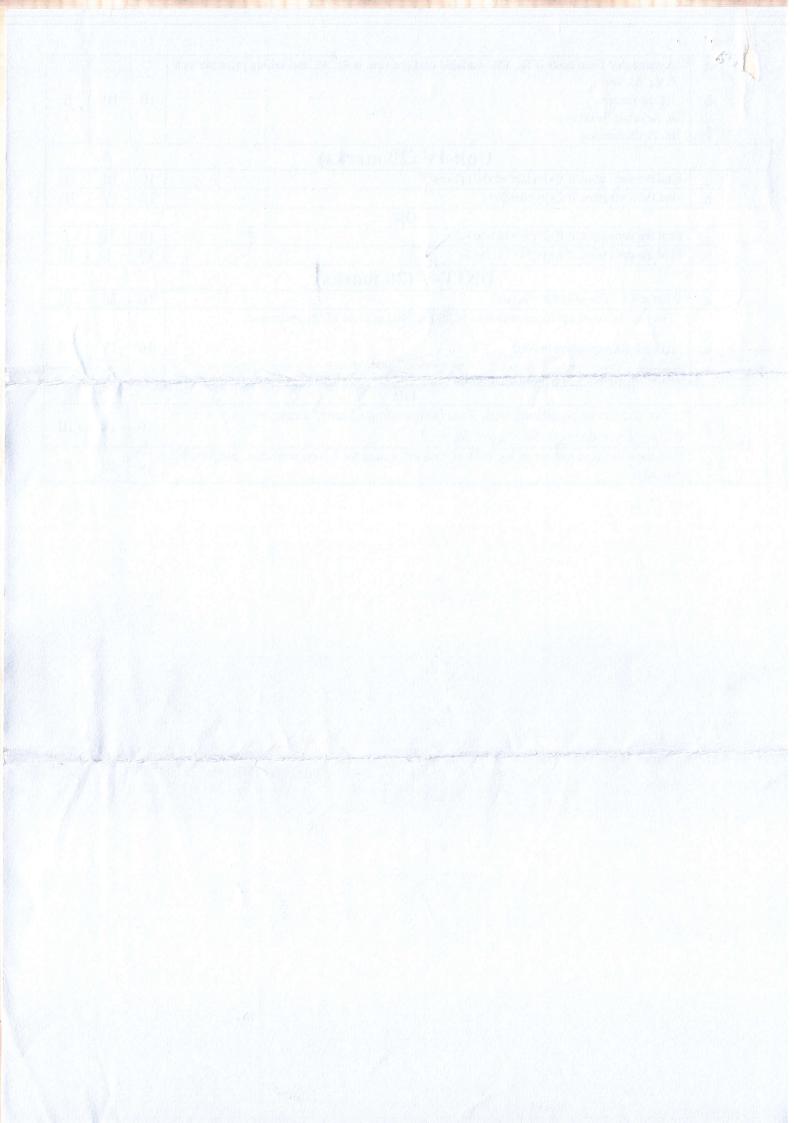
BCOM 1th Sem SOM



Business Mathematics (B. Com-23 103)

Γime	: 3 H	rs.	Max.	Marks	: 100
		ver any one question from each unit.			
All q	uestio	ns carry equal marks.	2.0	00	171
			M	CO	Kl
	9	Unit-I (20 marks)			
	a.	Solve the quadratic equation $2x^2 + x - 300 = 0$ using factorization.	10	II	II
1	b.	In a scout camp, there is food provision for 300 cadets for 42 days. If 50 more persons join the	10	II	II
		camp, for how many days will the provision last?			
		OR			
	a.	According to the survey made among 200 students, 140 students like cold drinks, 120 students	10	I	II
2		like milkshakes and 80 like both. How many students like at least one of the drinks?			
	b.	A number is decreased by 10% and then increased by 10%. The number so obtained is 10 less	10	I	I
		than the original number. What was the original number?			
		Unit-II (20 marks)			
		A postman traveled from his post office to a village in order to distribute mail. He started on			
		his bicycle from the post office at a speed of 25 km/hr. But, when he was about to return, a			
	a.	thief stole his bicycle. As a result, he had to walk back to the post office on foot at the speed of	10	II	II
3		4 km/hr. If the traveling part of his day lasted for 2 hours and 54 minutes, find the distance			
		between the post office and the village.			
	b.	For a student to clear an examination, he must score 55% marks. If he gets 120 and fails by 78	10	II	I
	О.	marks, what is the total marks for the examination?	10	11	1.
		OR			
		Calculate the inverse of the matrix			
	a.	$\begin{bmatrix} 2 & 4 & -6 \end{bmatrix}$	10	II	II
4	a.	$A = \begin{bmatrix} 2 & 4 & -6 \\ 7 & 3 & 5 \\ 1 & -2 & 4 \end{bmatrix}$	10		
	b.	What are the types of matrix? Construct 3*3 matrix whose elements are given by aij=2i-3j.	10	I	I
		Unit-III (20 marks)			
	T	The demand function of company is $p = 42 - 0.001 x$ and cost function is $C(x) = 30x + 1200$,			
		where x is the number of units demanded.			
	a.	i. Find the profit function	10	III	III
5		ii. Find the marginal profit Function			
	1000	iii Calculate the profit for 1000 units			
	1	Find the points of local max or local min of the function $f(x)=(x-1)(x+2)^2$. Find also local max	10	137	тт
	b.	& min values.	10	IV	II
		OR			
11/1/2		A company produces and sells a product and fixed costs of the company are Rs. 6,000 and			
		variable cost is Rs. 25 per unit, and sells the product at Rs. 50 per unit. i. Find the total cost			
6	a.	function. ii. Find the total revenue function. iii. Find the profit function, and determine the	10	III	I
		profit when 1000 units are sold. Iv. How many units have to be produced and sold to yield a			
		profit of Rs. 10,000?			

	b.	Assume that fixed costs is Rs. 850, variable cost per item is Rs. 45, and selling price per unit is Rs. 65. Write, i. Cost function ii. Revenue function iii. Profit function	10	III	II
		Unit-IV (20 marks)			
7	a.	Find the derivative, if $f(x)=(10x^3+5x^2-7)(7x+x^3)$?	10	III	III
7	b.	Find the derivative, if $f(x) = 10x^2/3x^3$	10	IV	III
		OR			
8	a.	Find the derivative, if $f(x) = (\sqrt{x+2x+8x^2})$	10	II	I
8	b.	Find the derivative, if $f(x)=(5x+7)/(3x+2)$	10	I	III
		UNIT-V (20 marks)			
	a.	What is the value of $\int (8 x^3 + \sqrt{x}) dx$?	10	III	III
9	b.	The population of a place increased to 54,000 in 2003 at a rate of 5% per annum. (i) Find the population in 2001. (ii) What would be its population in 2005?	10	IV	III
		OR			
10	a.	Solve the linear equations with 3 variables using Cramer's rule. $x + 4y + 3z = 2$, $2x - 6y + 6z = -3$, $5x - 2y + 3z = -5$	10	IV	III
10	b.	Find the compound interest on Rs. 8000 at 15% per annum for 2 years 4 months, compounded annually.	10	III	III



Course Code: BCOM 103

O P JINDAL UNIVERSITY

B.Com-I Semester Backlog Examinations January-2024 Business Mathematics



		(Offered to B.Com)			
	Time		x. Ma	rks: 100)
		Answer any one question from each unit			
		All questions carry equal marks	_		
			M	CO	KI
		Unit-I			
	a.	Explain different types of set and basic operations with suitable examples	10	CO1	K2
1	b.	The roots of the equation $2X^2 - 3X + 4$ are P and Q. what will be the equation whose roots are P/Qand Q/P	10	СОЗ	K3
		OR			
	T	Use the Venn diagram to find the following sets.	Carrie Salver		
2	a.	i) T-C ii) C-T iii) TUC iv) TNC v) (TUC) '	10	CO1	K3
	b.	Write the differences between integration and differentiation.	10	CO3	K2
	1	Unit-II	10		
	T		Ι	I	
	a.	The population of the town is 15,200 which was increased by 10% then find the population of the men. If the ratio of the men and women were 3:2?	10	CO2	K3
3	b.	(i) Duplicate ratio, Triplicate ratio, Sub duplicate and sub triplicate ratio.(ii) Two numbers are in the ration of 5:6. If 21 is subtracted from each of two numbers they become in the ration of 2:3. Find the number	5+ 5	CO3	K3
		OR			
	a.	A shopkeeper marks the price of his goods 10% higher than its original price. After that, he allows a discount of 10%. What is his percentage profit or loss?	10	CO2	K3
4	b.	A travel agent surveyed 100 people to find out how many of them had visited the cities of Melbourne and Brisbane. Thirty-one people had visited Melbourne, 26 people had been to Brisbane, and 12 people had visited both cities. Draw a Venn diagram to find the number of people who had visited: a) Melbourne or Brisbaneb) Brisbane but not Melbourne c) Only one of the two citiesd) Neither city.	2.5	CO3	K3

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		Unit-III			
	a.	Explain any 5 types of Matrix with suitable example.	10	CO1	K1
5	b.	Show whether it is singular matrix or not $ \begin{bmatrix} 1 & -1 & 3 \\ 1 & 3 & -3 \\ 5 & 5 & 3 \end{bmatrix} $	10	CO4	К3
		OR	N-14		
6	a.	What do you mean by singular matrix? Describe the elementary rows operations with examples?	3+ 7	CO1	K1
	b.	90x + 100y + 20z = 800; $130x + 50y + 40z = 900$; $60x + 100y + 30z = 850Find x y and z$	10	CO4	К3
		Unit-IV			
7	a.	Find the local maxima and local minima for the given function and also find the local maximum and local minimum value $F(x) = 2X^3 - 6X^2 + 6X + 5$	10	CO3	K3
	b.	List out the various formulas for differentiation and Integration.	5+ 5	CO2	K1
		OR			
8	a.	If the cost function is as follows: $C(x) = x^5 + 6x^2 + 7$ Then find the MC, AC, VC, FC, and MAC	10	CO3	K3
	b.	Explain any 5 terms with mathematical expressions: TC, TR, AC, MC, AVC, FC and MR	10	CO2	K1
		UNIT-V			
9	a.	Find the values of x, Y, Z and w which satisfy the matrix equation $\begin{bmatrix} x - y & 2x + z \\ 2x - y & 3z + w \end{bmatrix} = \begin{bmatrix} -1 & 5 \\ 0 & 13 \end{bmatrix}$		CO1	K2
	b.	Verify Euler's theorem when $f(x,y) = x^4 + x^2y^2 + y^4$	10	CO3	K3
		OR			
	a.	Explain the following Terms: i) Simple Interest, ii) Compound Interest iii) Annuity iv) Depreciation	10	CO2	K1
10	b.	A student has 4 places where he can eat lunch. The college canteen charges rs. 8 for dosa, rs 3 for French fries and rs.5 for a soft drink. The campus coffee house charges rs.10 for dosa, rs 2 for French fries and rs. 4.50 for a soft drink. A fast food place charges rs. 8 for dosa, rs 4 for French fries and rs.5 for a soft drink. A nearby restaurant serves dosa for rs. 12 friench fries for rs. 5 and free soft drink for any order.	10	CO3	

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Course Code: B.COM 101

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER EXAMINATION, DECEMBER-2023 (BACKLOG) Program Code- 02UG020



SCHOOL OF MANAGEMENT

FIN	ANCL	AT. A	CCO	IINT	ING- I

Time Note:	e: 3 H	rs.	Max.	Marks	: 100
Note:		Answer any one question from each unit			
	-	All questions carry equal marks			
	TP S		M	CO	KI
150.2		Unit-I (20 marks)			
1	a.	Define Accounting and explain accounting principles.	10	1	1
1	b.	Define Accounting standards and IFRS. Write the objectives of IFRS.	10	1	1
NaT See		OR			
2	a.	Give an account of internal and external users of accounting.	10	1	1
	b.	Explain the meaning and objectives of accounting.	10	1	1
		Unit-II (20 marks)			
-	T	On 1st April 2005, a firm purchased a machinery for 1,50,000 and incurred			
		10,000 on its installation. On 1st July 2007 it purchased machine costing			
3		1,00,000. On 1st October, 2008 the machinery purchased on 1st January 2005			
	a.	was sold off for 1,02,000 and on the same date a new machinery was purchased	12	4	3
		for 3,00,000. Depreciation is provided at 10% on WDV.			
		Prepare machinery account for 4 years.			
	b.	Explain the meaning and causes of depreciation.	8	4	2
		OR	0	T	
		Prepare Bank reconciliation statement:			
	N. I	Balance as per pass book 150000			
		Dividend collected by the bank 15000			
		Cheques dishonored 20000			
		Rebate on bills retired 2000			
	a.	A customer made payment directly to the bank 25000	10	4	3
4		Insurance premium paid by the bank 6750			
		Interest allowed by bank 1250			
		Cheques deposited but not yet presented for payment 35000			
		Charges collected by bank 1000			
		A wrong posting on the debit side of the passbook 5000			
		Explain the meaning of BRS. What are the reasons for difference in bank book			
	b.	and pass book?	10	4	1
		Unit-III (20 marks)			
		Correct the following trial balance:			
5	a.	Trial Balance	15	3	3
		As on 31st March 2021			

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	T	Name of the account	Debit Balance	Credit Balance	T		
		Bank overdraft		2000			
	4.8	Carriage inward	4000				
		Carriage Outward	8000				
		Cash balance	12000				
	176	Closing Stock		8000			10.74
		Commission Earned	22000				
		Creditors		2000			
		Debtors	1200				
	10	Discount received	800				
		Establishment expenses		20000			
		Interest on Investment		10000			
		Loan payable	8000				
		Machinery		12000			
		Manufacturing expenses		44000	175		
		Owner's equity	28000				
		Purchase returns	14000				
		Purchases		14000			
		Sales	14000				
		Sales return	8000				
		Wages		8000			
			1,20,000	1,20,000			
	b.	Distinguish between capital an	d revenue expendit	ure.	5	1	3
		D.C. D. L.	OR				
	a.	Define Final Accounts and exp			10	3	2
		Write the adjusting entries for					
		1. Bad debts					
6	b.	2. Prepaid expenses			10	3	3
	0.	3. Managerial remuneration	on		10	3	3
		4. Provision for discount of	on debtors				
		Outstanding expenses					
		U	nit-IV (20 m	arks)	1710,000		
		Distinguish between:					
	a.	1. Receipt & payment Acc	count Vs. Income &	Expenditure Account	10	4	2
7		2. Income & Expenditure		1967의 중인 경기를 통해 함께 되었다면 경기를 하면 하는 것이 없다면 하는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없는 것이다.	10		2
	b.	Explain the modes of dissolution			10	4	2
	<u> </u>	i dissilate	OR		10	7	
		Write short notes on:	OK				
	a.	Piecemeal Distribution			10	5	2
	u.	2. Valuation of Goodwill			10	5	2
8		On 1st April, 2010 Sahil and C	haru entered into	partnership for sharing profits			
	b.	in the ratio of 4 : 3. They adm			10	1	2
	υ.	for 15th share which she acqui			10	4	3
		The state of the state acqui	. Sa Squally HOIII C	and Onard. Danii, Onard			

			e de la compania del compania de la compania del compania de la compania del compa	
			and the second second	

		and Tanu earned profits at a higher rate than the normal rate of return for the year ended 31st March, 2013. Therefore, they decided to expand their business. To meet the requirements of additional capital they admitted Puneet as a new partner on 1st April, 2013 for 17th share in profits which he acquired from Sahil and Charu in 7:3 ratio. Calculate: (i) New profit sharing ratio of Sahil, Charu and TanuTor the year 2012-13. (ii) New profit sharing ratio of Sahil, Charu, Tanu and Puneet on Puneet's admission.			
		UNIT-V (20 marks)			
	a.	Distinguish between equity shares and preference shares.	10	1	1
9	b.	Lion ltd. issued for public subscription 20000 equity shares of Rs. 10 each at par payable Rs. 2 per share on application, Rs. 3 per share on allotment and the balance in two calls of equal amount. Applications were received for 30000 shares. The shares were allotted pro-rata to the applicants for 24000 shares, the remaining applications being rejected. Money overpaid on application was utilized towards sum due on allotment. All money due were received except that a shareholder named Bimla to whom 1000 shares were allotted failed to pay both the calls. These shares were forfeited and subsequently re-issued to Prem at Rs. 11 per share as fully paid up. Show journal entries in the book of company.	10	1	1
		OR			
10	a.	Draw a proforma of Balance Sheet of a company along with its contents according to schedule III of the companies' act 2013.	15	4	2
10	b.	Give a brief explanation of current liabilities as per schedule III of the Companies act 2013.	5	4	2

Course Code: 02UG020

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER EXAMINATION, DECEMBER-2023 BCOM 1st Semester





Tim	e: 3 H	Business law [BCOM-23- 102]	Max.	Marks	s: 100
Note	:				
		Answer any one question from each unit			
		All questions carry equal marks			
			M	CO	KI
		Unit-I (20 marks)			
	a.	Define discharge of contract. What are the modes of discharge of contract		CO	KI
1			10	1	1
1	b.	Difference between Indemnity and Guarantee	10	CO	KL
			10	1	2
		OR			
		Define Contract . Explain Essential element of valid Contract	10	СО	KL
2	a.		10	1	1
	b.	Difference between contract and agreement	10	CO	KL
	υ.		10	1	2
		Unit-II (20 marks)			
	T	Who is unpaid seller? What are the rights of unpaid seller	Γ	СО	KL
3	a.	who is dispute series. What are the rights of dispute series	10	2	2
		Difference between sale and Agreement to Sale		CO	KI
	b.	- man and and and and and and and and and a	10	2	2
		OR			
	T	Difference between condition and warranty		СО	KL
	a.	Difference between condition and warranty	10	2	2
4		Define sale under sale of goods act? Explain the formation of contract of sale		CO	KL
	b.	of goods	10	2	3
					3
		Unit-III (20 marks)			
	a.	Define Limited Liability Partnership. Explain the characteristics of LLP		CO	KL
5			10	3	1
	b.	Difference between Partnership and Limited Liability Partnership	10	CO	KL
				3	2
		OR Dr. His Francisco	ı —		777
	a.	Define Partnership. Explain formation of partnership	10	CO	KL
6				3	3
	b.	Explain the procedure of registration of partnership	10	CO	KL
				3	2
Q.		Unit-IV (20 marks)			
7	a.	Define Company. Explain features of company	10	CO	KL
	u.		10	4	2
	ь	Difference between Memorandum of Association and Article of Association	10	CO	KL
			10	4	2

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		OR			
8	a.	Explain one person company	10	CO 4	KL 2
0	b.	b. Explain Statutory company and Registered company with example		CO 4	KL 1
		UNIT-V (20 marks)			
9	a.	Difference between District forum, State commission and National commission	10	CO 5	KL 2
9	b.	Explain different sections of IT act related to crime and their penalty	10	CO 5	KL 3
		OR			
10	a.	Define Consumer. Explain the rights of consumer under consumer protection act	10	CO 5	KL 1
10	b.	Explain the objectives of IT act 2008	10	CO 5	KL 2

Course Code: BCOM-B-105

O P JINDAL UNIVERSITY

END SEMESTER EXAMINATION, DECEMBER-2023

B.COM. (H)-I Semester [Programme Code-02UG020]



Subject- Business Correspondence and Report Writing

SCHOOL OF MANAGEMENT Time: 3 Hrs. Max. Marks: 100 Answer any one question from each unit All questions carry equal marks CO M KL Unit-I (20 Marks) What do you mean by Marginal Listening? Discuss the Steps to improve 10 CO₁ K1 listening skill. 1 What do you mean by Diagonal Communication in an organisation? Discuss 10 CO₁ K2 the Merits and Demerits of Diagonal Communication. OR What do you mean by Semantic Barriers to Communication? What steps can 10 a. CO₁ K2 2 be taken to overcome Semantic Barriers? What do you mean by Barriers to Listening? Explain how barriers to b. CO₁ 10 K2 listening affect the proper functioning of an organisation. Unit-II (20 Marks) What do you mean by 'Meeting'? Discuss the TERMS related to the meeting. 10 CO₂ K1 3 What do you mean by 'Agenda' of a meeting? Write the role of members in a b. 10 CO₂ K2 Meeting. OR Send a quotation on behalf of- M/s Focus Enterprises, Industrial Estate, Raipur, Chhattisgarh to the Chairman, Sapthagiri Education Trust, Main Cross Building, Chennai (TN) for the following items: Interactive Display Board-30, 10 CO₂ K3 Steel Almirahs-50, 4 PA Systems -30, File Racks-100. (Invent the necessary details regarding their size, shape, colour etc.) Define 'Tender Notice'? Discuss the Content of a Tender Notice with example. b. 10 CO₂ **K3** Unit-III (20 Marks) As the Administrative Officer, you have been asked by General Manager, SK 5 Steels Limited, Raigarh to investigate the accident caused by Gas Cylinder a. 12 CO₃ K2 blast in the Officers' Mess on 15th December 2023. Write a brief report paying

		special attention to the causes and extent of damage along with suggesting			
		preventive measures. (Invent necessary details and data.)			
	b.	What do you mean by 'Management Plan' of a Proposal? Discuss the Characteristics of a business proposals.	8	соз	K2
		OR			
	a.	What do you mean by Solicited Proposal? Discuss the Structure of a Business Proposal.	10	CO3	K2
6	b.	What do you mean by FRONTIS PIECE of a report? Discuss the Back Matter of a Report with examples.	10	CO3	K3
	1 10	Unit-IV (20 Marks)			22.
	a.	What are the Objectives of a Group Discussion? Explain the pre-requisites of Group Discussion.	10	CO4	K2
7	b.	Write a short note on the following: i. Exit Interview ii. Background Interview iii. Stress Interview iv. Persuasive Interview v. Unstructured Interview	10	CO4	K2
10		OR			
	a.	What are the various roles a candidate can play during Group Discussion? Discuss the benefits of Group Discussion.	10	CO4	K2
8	b.	What are the Objectives of Interview? Enumerate the important preparations you will make before appearing for a job interview?	10	CO4	K2
		UNIT-V(20 Marks)			1 1
0	a.	What do you mean by Team Presentation? Discuss the 5W's of planning a presentation.	10	CO5	K2
9	b.	Discuss in detail the potential difficulties of using technical aids when making a presentation in various public speaking contexts.	10	CO5	K3
79.65	- 7	OR.			
	a.	Discuss the Attributes and Qualities of a Good Speaker.	10	CO5	K2
10	b.	How to design an Effective Power Point Presentation? Discuss with example.	10	CO5	K3

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