OP JINDAL UNIVERSITY, RAIGARH (C.G.)

END SEMESTER EXAMINATION, BACKLOG JANUARY-2024

OPJU

DIVINESTY OF STEEL TECHNOLOGY

Program Name:

BBA

Program Code: 02UG010

Time: 3Hrs.

Semester:

b.

a.

6

formulas

Marks (less than): 10

No. of students:

2nd

Max. Marks: 100

CO₃

CO₃

10

K3

K3

Course Code: **BBA 203** Course Name: Business Statistics Answer any one question from each section All questions carry equal marks M CO KL Section A (Unit-I) (20 marks) "Statistics is a bundle of lie" justify the statement. 10 CO₁ K2 1 How statistics is useful in different domain of business? Explain in any four. b. 10 CO₁ K3 OR Differentiate between continuous and discrete frequency distribution with suitable 2 a. 10 CO₁ K2 Explain different measurement levels with suitable example. b. 10 CO₁ K3 Section B (Unit-II) (20 marks) Draw a Histogram to represent the following data: Weight (in lbs): 60-65 65-70 a. 70-8080-85 85-90 90-95No of Students: 10 CO₂ K3 15 24 30 22 13 18 8 Given below is the distribution of weight of a group of 60 students in a class 3 Weight (in Kg) 30-34 35-39 40-44 45-49 50-54 55-59 b. 10 CO₂ K3 No of students: 3 12 18 14 6 2 Draw a "less than" o-give for the above data Draw a Histogram to represent the following data: Marks: 0-10 10-20 20-40 40-50 50-60 60-70 a. 70-90 90-100 10 CO₂ K3 No. of Students: 6 14 16 14 10 16 The following data shows the marks obtained by 100 students in an examination: 4 Marks : 0-10 10-20 20-30 30-40 40-50 50-60 25 30 b. i. Construct a less than cumulative frequency distribution for the given data. 10 CO₂ K3 ii. Construct a "less than" o-give of the cumulative frequency distribution of the above Section C (Unit-III) (20 marks) Compute median and Mean deviation from mean from the following data Mid-Values: 115 125 a. 135 145 155 165 175 185 10 CO₃ K3 5 Frequency: 6 25 48 72 116 60 38

What are the different methods of finding Central tendency write their

Following is the distribution of marks obtained by 125 students in a business

40

76

statistics paper find the quartile deviation of the data:

20

16

30

40

OR

50

96

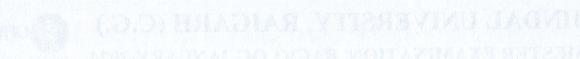
60

112

70

120

80



	b.	Average runs scored by 3 batsmanA,B and C are 50, 48 and 12 respectively. Their SD of runs scored are 15, 12 and 2 respectively. (i) who is the highest run getter assuming each one of them have played equal number of innings? (ii) if one of them is to be selected on the basis of consistency who will be selected?	10	CO3	К3
		Section D (Unit-IV) (20 marks)			
	a.	Discuss the importance and significance of statistics in daily life.	10	CO3	K3
7	b.	Explain the following in the view of Probability Additive rule Dependent & Independent Event Multiplication rule Inclusive and Exclusive Event	10	СОЗ	К3
		OR			
8	a.	Find the means of X and Y variables and the coefficient of correlation between them from the following two regression equations: 2Y-X-50=0 $3Y-2X-10=0$.	10	СОЗ	К3
0	b.	Calculate rank correlation coefficient from the following data: X: 10 20 30 30 40 50 60 Y: 15 20 25 30 40 40 40	10	CO3	К3
		Section E (Unit-V) (20 marks)			
9	a.	What are the properties of regression and correlation coefficient	10	CO3	K3
9	b.	List out the difference between Correlation and Regression	10 CO3 K3	K3	
		OR			
10	a.	Compute the regression coefficient of Y and X from the following data: X: 1 2 3 4 5 Y: 140 180 140 180 200 What is probability? Explain the Bayes Theorem.			K3
34577745	0.	what is probability: Explain the Dayes Theorem.	10	CU3	

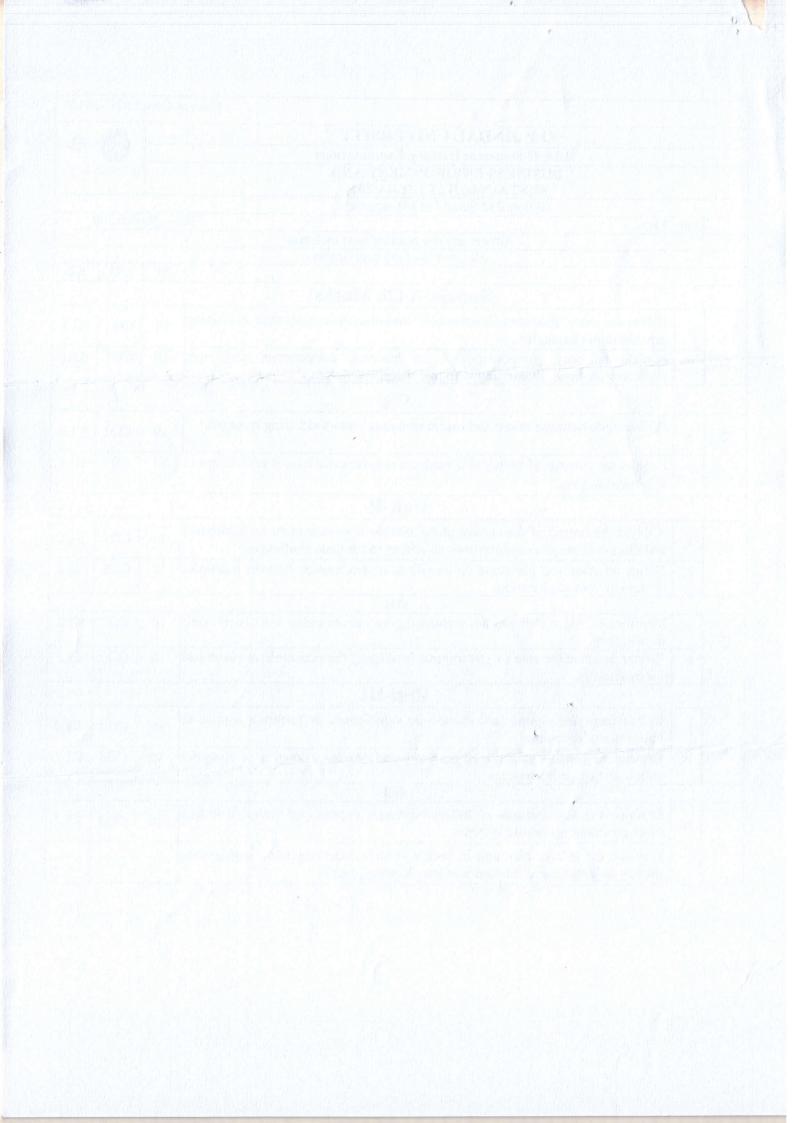
and the second s		

Course Code: 02UG010

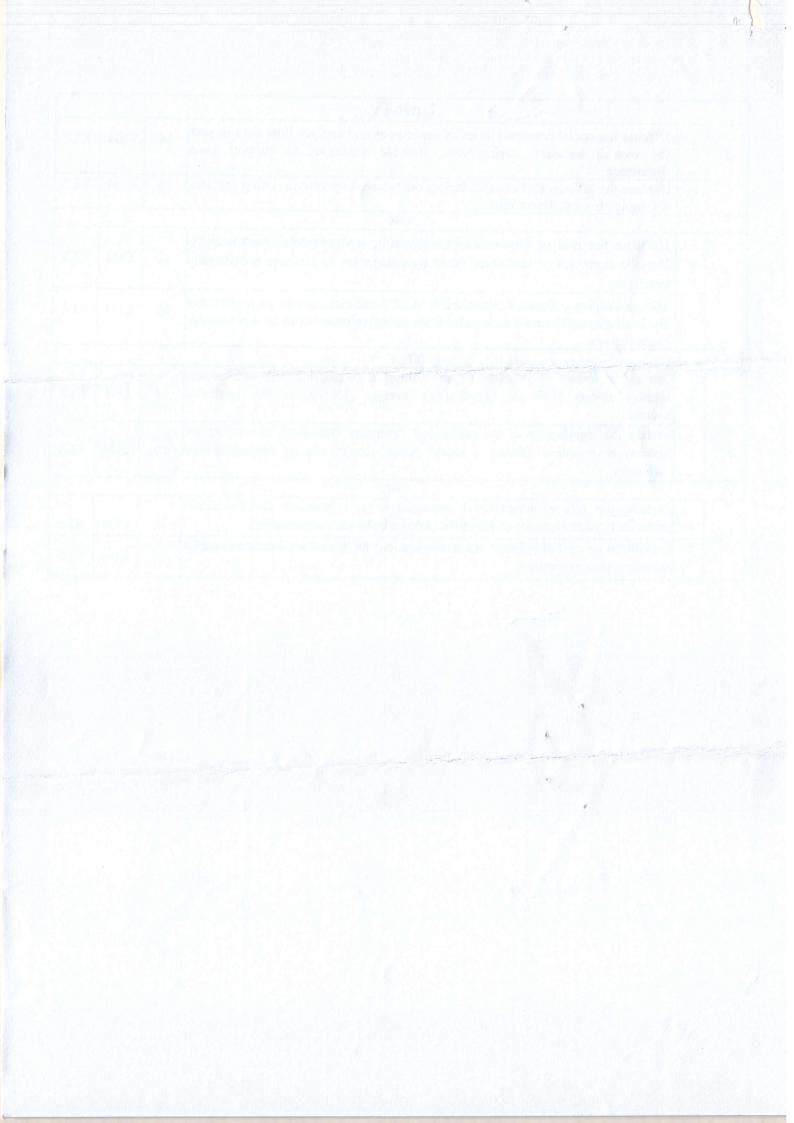
O P JINDAL UNIVERSITY

BBA II Semester Backlog Examinations BUSINESS ENVIRONMENT AND SUSTAINABILITY (BBA 205)

	SUSTAINABILITY (BBA 205)			
		N/I-	-J. 100	
Time: 3 Hrs. Answer any one question from each unit All questions carry equal marks M CO KL Section-A (20 Marks) Define the term "Business Environment" and discuss its relevance in shaping organizational strategies. b. Explain the key components of the business environment and their interconnectedness, illustrating with real-world examples. OR Differentiate between micro and macroeconomic factors affecting business. 10 CO1 KL2 long-term success. Unit-II Analyze the impact of the current global economic environment on businesses and discuss strategies organizations can adopt to navigate challenges. b. Define inflation and elaborate on its effects on businesses. Provide examples 10 CO2 KL2 to support your explanation. OR a. Identify two major social trends influencing businesses today and discuss their implications. b. Briefly describe the role of government in shaping the economic environment positive for businesses. Unit-III Define corporate culture and discuss its significance in fostering a positive business environment. b. Explain the concept of a mixed economy and provide examples of countries with such economic systems. OR		,		
	All questions carry equal marks	M	CO	KI.
	G (1 A (20 M L)	171	CO	ILL
	Section-A (20 Marks)			
a.	organizational strategies.	10	CO1	
b. ,		10	CO1	KL1
	OR			
a.	Differentiate between micro and macroeconomic factors affecting business.	10	CO1	KL2
b.		10	CO1	KL2
a.		10	CO2	KL2
b.	Define inflation and elaborate on its effects on businesses. Provide examples	10	CO2	KL2
	OR			
a.	implications.	10	CO2	KL2
b.		10	CO2	KL2
	Unit-III			
a.		10	CO3	KL2
b.	에 발생하다면 수 있는 것이 있다면 이 사람들이 되었다. 그는 사람들이 마음이 없는 것이 없다면 없는 것이 없다면 없는 것이 없습니 없는 것이 없습니 없는 것이 없습니 없는 것이 없습니	10	CO3	KL2
a.	Describe the key features of India's economic system and compare it with other prevalent economic systems.	10	CO3	KL2
b.	Evaluate the role of planning in India's economic development, highlighting the key objectives and outcomes of the planning process.	10	СОЗ	KL2
	a. b. a. b. a. b. a. b.	Time: 3 Hrs. Answer any one question from each unit All questions carry equal marks Section-A (20 Marks) a. Define the term "Business Environment" and discuss its relevance in shaping organizational strategies. b. Explain the key components of the business environment and their interconnectedness, illustrating with real-world examples. OR a. Differentiate between micro and macroeconomic factors affecting business. b. Explain the concept of sustainable business practices and how it contributes to long-term success. Unit-II a. Analyze the impact of the current global economic environment on businesses and discuss strategies organizations can adopt to navigate challenges. b. Define inflation and elaborate on its effects on businesses. Provide examples to support your explanation. OR a. Identify two major social trends influencing businesses today and discuss their implications. b. Briefly describe the role of government in shaping the economic environment for businesses. Unit-III a. Define corporate culture and discuss its significance in fostering a positive business environment. b. Explain the concept of a mixed economy and provide examples of countries with such economic systems. OR a. Describe the key features of India's economic system and compare it with other prevalent economic systems. b. Evaluate the role of planning in India's economic development, highlighting	Time: 3 Hrs. Answer any one question from each unit All questions carry equal marks M Section-A (20 Marks) a. Define the term "Business Environment" and discuss its relevance in shaping organizational strategies. b. Explain the key components of the business environment and their interconnectedness, illustrating with real-world examples. OR a. Differentiate between micro and macroeconomic factors affecting business. 10 b. Explain the concept of sustainable business practices and how it contributes to long-term success. Unit-II a. Analyze the impact of the current global economic environment on businesses and discuss strategies organizations can adopt to navigate challenges. b. Define inflation and elaborate on its effects on businesses. Provide examples to support your explanation. OR a. Identify two major social trends influencing businesses today and discuss their implications. b. Briefly describe the role of government in shaping the economic environment for businesses. Unit-III a. Define corporate culture and discuss its significance in fostering a positive business environment. b. Explain the concept of a mixed economy and provide examples of countries with such economic systems. OR a. Describe the key features of India's economic development, highlighting other prevalent economic systems. b. Evaluate the role of planning in India's economic development, highlighting to	(Offered to School of Management) Time: 3 Hrs. Answer any one question from each unit All questions carry equal marks M CO Section-A (20 Marks) a. Define the term "Business Environment" and discuss its relevance in shaping organizational strategies. b. Explain the key components of the business environment and their interconnectedness, illustrating with real-world examples. OR a. Differentiate between micro and macroeconomic factors affecting business. OR b. Explain the concept of sustainable business practices and how it contributes to long-term success. Unit-II a. Analyze the impact of the current global economic environment on businesses and discuss strategies organizations can adopt to navigate challenges. b. Define inflation and elaborate on its effects on businesses. Provide examples to support your explanation. OR a. Identify two major social trends influencing businesses today and discuss their implications. b. Briefly describe the role of government in shaping the economic environment for cozing implications. b. Briefly describe the role of government in shaping the economic environment plosusinesses. Unit-III a. Define corporate culture and discuss its significance in fostering a positive for businesses. Unit-III a. Define corporate culture and discuss its significance in fostering a positive with such economic systems. OR a. Describe the key features of India's economic system and compare it with other prevalent economic systems. OR b. Evaluate the role of planning in India's economic development, highlighting other prevalent economic systems.



		Unit-IV			
7	a.	Discuss the social responsibilities of businesses and analyze how they impact the overall business environment. Provide examples to support your discussion	10	CO4	KL2
	b.	Explore the influence of cultural factors on business operations, citing specific examples from different regions	10	CO4	KL2
		OR			
8	a.	Evaluate the role of businesses in addressing environmental sustainability. Provide examples of initiatives taken by companies to promote eco-friendly practices.	10	CO4	KL2
	b.	Define Corporate Social Responsibility (CSR) and elaborate on its importance for businesses. Discuss a successful CSR initiative undertaken by a prominent organization.	10	CO4	KL2
		UNIT- V			
9	a.	Discuss the impact of globalization on businesses, considering both positive and negative aspects. How can organizations leverage globalization for sustainable growth?	10	CO4	KL2
	b.	Explain the significance of the policy and regulatory framework in shaping the business environment. Discuss a recent policy change and its implications on businesses.	10	CO4	KL2
		OR			
	a.	Evaluate the role of international organizations in influencing global business practices. Provide examples of initiatives undertaken by such organizations.	10	CO4	KL:
10	b.	Explain the concept of inflation and its implications for businesses. Provide examples to support your explanation.	10	CO4	KL



BBA (Second Semester) IT Skill Lab Sub Code: BBA206

Attempt any 4 questions from section A (5 marks each) and one question from section B (10 marks each).

Sec A

- a) Explain MS Excel in brief.
- b) Explain what is a spreadsheet?
- c) Can you format MS Excel cells? If yes, then how?
- d) Can you add new rows and columns to an Excel sheet?
- e) What is Ribbon and where does it appear?

Sec B

- f) Explain Pivot tables along with their features?
- g) How do you create Pivot Tables?
- h) What are Pivot charts in MS Excel?
- i) What do you understand by Excel functions?
- j) What are the various categories of functions available in Excel?
- k) Explain SUM and SUMIF functions.

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER EXAMINATION (Backlog), January-2024 BBA II Semester School of Management



		School of Management			MANUSEMENT
T		Financial Management [BBA 202]	1176		
1	ıme	: 3 Hrs.	Ma	x. Mar	ks: 100
		Answer any one question from each unit			
		All questions carry equal marks			
1971		Unit-I (20 marks)	M	CO	KL
	a	1171	10	001	TZT 1
1	ь	Discuss on the role and responsibilities of Financial Manager.	10		KL1
		OR	10	CO1	KL1
		₹5000 invested at annual rate of interest of 5%. What is the amount	1		Т
	a	after 3 years if the compounding Half Yearly?	10	CO2	KL3
		Define the following terms –			
2		Time Value of Money			
		Present Value			
	b.	• Future Value	10	CO2	KL3
		• Annuity			
		Loan amortization			
		Unit-II (20 marks)			
2	a.	Define Bonds and describe its types.	10	T CO2	VI.1
3	b.	Discuss on the approaches to Valuation of Equity Shares.	10	CO ₃	KL1 KL1
		OR	110	1002	KLI
4	a.	Differentiate the Risk and Uncertainty.	10	CO2	KL1
	b.	Define the Systematic and Unsystematic risk.	10	CO2	KL2
		Unit-III (20 marks)	1.0	1002	IXLIZ
	a.	What is cost of capital? Discuss on its important in Business.	10	CO3	KL2
		Define the following items –		-	TREE
		Cost of Equity			
5	b.	Cost of Debenture	10	000	***
		Cost of Retained Earnings	10	CO3	KL1
		Cost of Professora Share			
		OR Discuss on the Capital Assets Pricing Model (CAPM) and its important			
	a.	in Risk Management.	10	CO2	KL3
	b.	Radiant Ltd. is expected to disburse a dividend of ₹30 on each equity			
	0.	share of ₹10. The current market price of share is ₹80. Calculate the	10	CO3	KL3
		cost of equity capital as per dividend yield method.			
T	,	Unit-IV (20 marks)			4/1/2019
-	a.	Discuss on the methods of Capital Budgeting.	10	CO4	KL1
	b.	Write advantages and dis-advantages of Payback Period Method.	10	CO4	KL2
T		State the Net D			
1	a.	State the Net Present Value Method of Capital Budgeting.	10	CO4	KL3
	a.	State the Net Present Value Method of Capital Budgeting.	10	CO4	KJ

	b.	Compute the Net Present Value for a project with a net investment of ₹1,00,000 and net cash flows for year one is ₹ 55,000 for year two is ₹ 80,000 and for year there is ₹ 15,000. Future, the Company's cost of capital is 10%. (PVIF@10% for three years are 0.909, 0.826 and 0.751)		CO4	KL3
		UNIT-V (20 marks)			
9	a.	State the Financial Management and its important in Business.	20	CO1	KL1
		OR			
10	a.	Discuss on Optimum Financial Structure of a Company.	20	CO3	KL2



Course Code: MGT-B 202

OP JINDAL UNIVERSITY, RAIGARH BACKLOG END SEMESTER EXAMINATION, JANUARY-2024 BBA 2ND Semester [02UG010]



				1902.36	SK-staneswy
		MACROECONOMICS			
	e: 3 H		Max. I	Marks	100
Note	:	Answer any one question from each unit			
		All questions carry equal marks			
- 1		TI 14 T (O)	M	CO	KI
	_	Unit-I (20 marks)		77	
1	a.	Discuss all the aggregates of National Income.	10	2	2
	b.	Highlight What is the difference between Macro and Micro Economics?	10	1	2
		OR		11.0	
NA.	a.	Discuss four sector circular flow of Income.	10	1	2
2	b.	Calculate all eight aggregates of national Income from the following information. Personal consumption expenditure (7500), Net Indirect taxes (120), Government consumption expenditure (2350), Investment expenditure (1670), Net exports (-300), Net factor Income from abroad (200), Depreciation (160).	10	2	4
		Unit-II (20 marks)	JACAN		
3	a.	Discuss the great depression of 1929. What are the reasons behind the great depression.	10	1	2
	b.	What do you understand by effective demand?	10	1	2
		OR			
	a.	Explain money wage rigidity model with the help of graph.	10	2	2
		For an economy, the following consumption function is given: $C = 70 + 0.75Y$.			
4	b.	a) If investment in a year is 30 cr, what will be the equilibrium level of Income.b) If the full-employment income level is 560cr, what investment must be undertaken to ensure equilibrium at full employment?	10	6	4
		Unit-III (20 marks)			
5	a.	What do you understand by Business fixed investment and residential investment? Elaborate with the help of example.	10	3	2
	b.	What is linear consumption function? Explain with the help of graph and schedule.	10	3	2
		OR			
	a.	Discuss accelerator theory of investment with the help of schedule and graph.	10	3	2
6	b.	The following consumption function of an economy is given, $C = 60 + 0.75Y$, where "Y" is national income. If the planned level of investment in a year is Rs 75 cr. What will be the equilibrium level of national income and consumption & saving? Also, calculate the value of investment multiplier.	10	3	4

		Unit-IV (20 marks)	to the transfer		-
7	a.	State the difference between Cost Push and Demand Pull Inflation.	10	4	2
1	b.	Explain all four Measures of Money Supply.	10	4	2
L ery)	3137	OR			
	a.	What is Money? State the functions of money.	10	4	2
8	b.	Discuss Business cycle. Explain all the phases of business cycle with the help of graph.	10	4	3
		UNIT-V (20 marks)			
	a.	What is Fiscal Policy? Discuss the objective of Fiscal policy.	10	5	3
9	b.	Calculate the national income and personal disposable income from the following information: GDPMP (7500), Receipts of factor income from the rest of the world (170),	10	2	4
		Payments of factor income to the rest of the world (250), depreciation (500), Net indirect taxes (650), Corporate profits (1100), Dividends (540), Transfer payments to persons (1250), Personal taxes (1400).		ŶŤ.	
		OR			
707	a.	What is Monetary Policy? Discuss the tools of Monetary policy.	10	5	3
10	b.	The following saving function of an economy is given, $S = -60 + 0.75Y$, where "Y" is national income. If the planned level of investment in a year is Rs 90 cr. What will be the equilibrium level of national income and consumption & saving? Also, calculate the value of investment multiplier.	10	3	4

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER EXAMINATION, JANUARY-2024

BBA-II Sem. (Backlog) School of Management

Managerial Skill Development [BBA 207]



Time	e: 2 H		Max.	Marks	s: 50
		Answer any one question from each unit			
		All questions carry equal marks	3.5	<u> </u>	TZT
		TI '4 T (10 1)	M	CO	KI
-	Τ.	Unit-I (10 marks)			
	a.	Define Communication with its process and explain each component in brief.	5	1	1
1	b.	What do you mean by 'Art of Persuasion' and how is it important for a manager?	5	1	1
		OR			
2	a.	Write a note on 'Controlling nervousness and stage fright'.	5	1	2
	b.	Write a note on 'Guidelines for Effective Speeches'.	5	1	1
		Unit-II (10 marks)			
	a.	Write a detailed note on 'Maslow's Hierarchy of Needs.	5	2	1
3				2	1
3	b.	How do 'Positive thinking' and 'Motivation' help to overcome difficulties of a manager?	5	2	2
		OR			
4	a.	What are the benefits and areas of goal setting?	5	2	2
т	b.	How will you drive negative thinking out from your mind?	5	2	2
		Unit-III (10 marks)			
5	a.	Write a detailed note on 'Importance of Self-Discovery'.	5	3	1
3	b.	Write a detailed note on 'SMART Goals'.	5	3	1
		OR			
6	a.	What is the importance of Goal setting?	5	3	1
0	b.	What are the various types of 'Goals'?	5	3	2
		Unit-IV (10 marks)			
7	a.	What are the various characteristics of personality?	5	4	1
7	b.	What do you understand by the term 'Personality'? Why is it important?	5	4	2
		OR			
8	a.	What are the determinants of personality? Describe.	5	4	2
0	b.	What are the various stages of personality development?	5	4	1
		UNIT-V (10 marks)			
0	a.	How can one develop 'Positive thinking and Attitude'?	5	2	2
9	b.	What are the differences between 'Personal & Professional Goal'?	5	3	1
		OR			
10	a.	What are the various types of Speeches?	5	1	1
10	b.	What do you mean by SWOT analysis in Self- Discovery?	5	3	2

OP JINDAL UNIVERSITY, RAIGARH END SEMESTER EXAMINATION, DECEMBER-2023

BBA 2nd (Backlog)

Management Information System [BBA 204]



in	ne: 3	Hrs.	Ma	x. Mark	s: 100
ot	e:				
		Answer any one question from each unit			
		All questions carry equal marks	M	СО	KL
_		Unit-I (20 marks)	171	100	KL
	•	Explain how business use information system.	10	CO1	KL1
	a. b.	Write the advantages of MIS.	10	CO2	KL2
	0.	OR	10	CO2	KL2
	a.	Explain E-R model with diagram.	10	CO1	KL1
	b.	Differentiate information technology with computer science.	10	CO2	KL2
	0.		10	1002	ICCZ
		Unit-II (20 marks)	10	CO1	IZI 1
	a.	Explain components of management information system.	10	CO1	KL1
	b.	Write the objectives of MIS.	10	CO2	KL2
		OR	1.0	COS	IZI O
	a.	What is DBMS? Also write the advantages and disadvantages of DBMS.	10	CO2	KL2
	b.	What is information technology? Write the advantages and disadvantages of IT.	10	CO1	KL2
		Unit-III (20 marks)		,	
	a.	Explain Software development life cycle model.	10	CO3	KL1
	b.	Write the characteristics of management information system.	10	CO4	KL2
		OR			
	a.	Write and explain the characteristics of ESS.	10	CO4	KL1
	b.	Explain the need of MIS in an organization.	10	CO3	KL1
		Unit-IV (20 marks)			
1	a.	Write the characteristics of DSS.	10	CO4	KL2
-	b.	Write the classifications of DSS.	10	CO4	KL2
		OR	1		
1	a.	Write short notes on MIS, DSS and ESS.	10	CO4	KL2
	b.	What are the functions of DSS?	10	CO5	KL2
		UNIT-V (20 marks)			
T	a.	Write functional applications of TPS, OAS.	10	CO3	KL2
1	b.	How to design MIS with software solutions?	10	CO5	KL2
_1		OR		-	
1	a.	Write about the Contemporary Issues in Information Systems.	10	CO5	KL2
1	b.	What is the role of Expert system in an organization?	10	CO5	KL2

OP JINDAL UNIVERSITY, RAIGARH
END SEMESTER EXAMINATION (Backlog), January-2024
BBA 2nd Semester [02UG010]
Organizational Behaviour



Tim	e: 3 H	rs.	Jax. N	Aarks:	100
		Answer any one question from each unit	24441	THE INST	100
		All questions carry equal marks			
			M	CO	KL
		Unit-I (20 marks)			
1	a.	Explain the nature of individual differences and their biological and individual determinants. What are the managerial implications of individual differences?	10	2	2
	b.	Describe the presumptions regarding human behavior within an organizational setting. Explore how an individual's biographical characteristics can influence their behavior.	10	1	3
		OR			
2	a.	Discuss the conceptual models that form the foundation of organizational behaviour.	10	2	3
757	b.	Why Organizations are called social inventions? Why are the people in an organization more important than the capital, equipment or organization itself?	10	2	2
		Unit-II (20 marks)			
2	a.	Explain Herzberg's Two-Factor Theory of motivation and its implications for employee satisfaction and dissatisfaction.	10	3	2
3	b.	Discuss the various leadership styles and their effects on organizational behavior.	10	3	2
		OR			
4	a.	Discuss Maslow's Hierarchy of Needs theory and its relevance to employee motivation.	10	3	2
	b.	Define Personality. What are the major factors that shape the personality of an individual?	10	3	2
		Unit-III (20 marks)			
5	a.	Discuss the stages of Group Formation, highlighting the challenges and strategies associated with each stage.	10	3	3
3	b.	What are the Characteristics of an effective team? Discuss briefly the factors which determine team effectiveness.	10	3	2
		OR			
6	a.	Discuss the significance of inter-group processes and behavior in organizations, including the potential benefits and challenges associated with inter-group dynamics.	10	3	3
	b.	How do status and size differences affect group performance? How can cohesiveness and diversity support group effectiveness? Explain with example.	10	2	2
		Unit-IV (20 marks)			
7	a.	Define organizational conflict and explain its significance in the workplace. Discuss the different types of organizational conflict.	10	2	2

are to faire and the insured and one will replace to the same er der sen settere in en "Werten plette mortige lægge

	b.	Explain the concept of change resistance and discuss strategies for managing resistance to organizational change.	10	2	2
		OR			
8	a.	Explain the role of organizational culture in either fostering or mitigating organizational conflict.	10	3	2
	b.	Elaborate on the notion of resistance to change and examine tactics for effectively handling resistance within the context of organizational change.	10	3	2
		UNIT-V (20 marks)			
9	a.	ABC Corporation is a global technology company that has recently experienced a decline in employee morale and productivity. The company's leadership has recognized the need for a change in leadership style to address these challenges. As an organizational behavior expert, analyze the situation and provide recommendations for effective leadership strategies to improve employee morale and productivity. Questions: 1. What leadership style(s) do you think are currently being employed in the company? Evaluate their effectiveness in addressing the challenges faced. 2. Based on the challenges described, what leadership style(s) do you recommend for the company? Explain your reasoning. Discuss the importance of effective communication and transparency in leadership, and provide recommendations for improving communication within the company.	20	4	3
		Vou ore wetaking TV 1 VDC 1			
10	a.	You are watching TV when KFC ad comes on. As soon as you see the "Krisper Burger" you start to drool. What are the UCS, CS and UCR/CR in this scenario?	20	4	3

dy negrot i Consee, attitud species production and a conservation of the conservation of the conservation of the The same the same is the same the same that is the same that the same is the same that the same is the same the ander dak er i tres giddrichtent ander doch meson regentte de sett fra diesen der De pagemen vern bank medigelandernen de delle die Book after dat bestelle